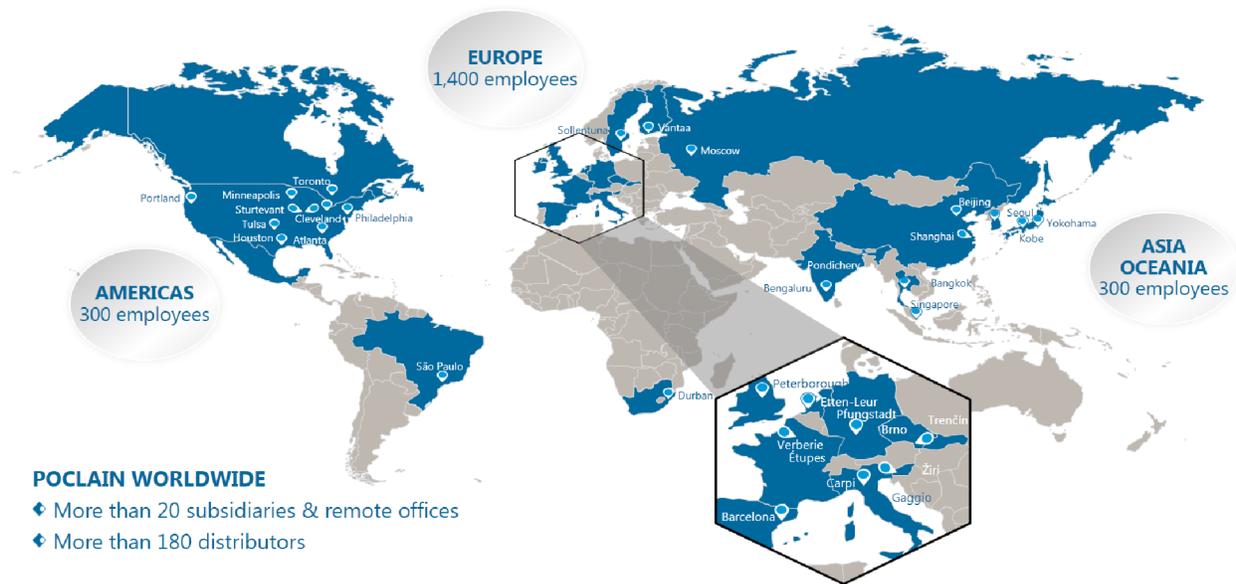


**You like travelling? We are looking for talents!**

**SALES ENGINEER (M/F)**

*Based in Slovenia (Žiri), recently graduated students highly appreciated!*



Poclain Hydraulics Sales Department is looking for a new collaborator to take the responsibility of a complete sales area within ex-Yugoslavia. In charge of a dedicated number of customers, the sales engineer:

- Promotes and sells products to existing clients and prospects.
- Investigates & studies new markets to get new market shares.
- Is fully responsible of his client portfolio and manages his activity independently.
- Maintains a regular follow-up of his customers to ensure their satisfaction.

The profile we are looking for:

- Very good communication skills
- Technical profile (mechanical engineer, mechanical degree, or very good technical knowledge)
- Open-minded, curious, willing to learn
- Comfortable in English, Slovenian, Serbo-Croatian is a plus.
- Excited by challenges and ready to push for results
- Able to plan relevant actions to succeed on long term
- Able to learn about technics
- Able to connect with people worldwide
- Willing to travel a lot, often alone (Ex-Yugoslavia regularly + whole Europe occasionally)

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