



## Environmental Technologies in Croatia (2015) B2B Event - Water and wastewater sectors

Business Trip to Zagreb, 13th – 16<sup>th</sup> of September 2015

The 2015 Business Partner Mediation Project for Croatia is aimed at German companies in the area of environmental technologies: water- and wastewater management. trAIDe GmbH will orchestrate all the support activities within the project and will thereby actively assist all participants in their first steps on the Croatian market.

Day 1: Mon	day, Septem	nber 14th, 2015	
Time	Action		Place
01:00 - 04:00 p.m.	Presentational event  Moderated by Josip Jagust - SEEDEV		Hotel The Westin Zagreb, Room Opera
	Time	Topic	
	01:00 - 01:15	Welcoming and introduction of the German Delegation Mr. Baris Tasar (CEO) - trAIDe GmbH	
	01:15 - 01:35	Croatian-German business relationship Mr. Andreas Krauß (Deputy Head of Mission) - Embassy of the Federal Republic of Germany in Zagreb	
	01:35 – 02:00	"Stanje, razvojni ciklus i buduce investicije u hrvatskom vodno- komunalnom gospodarstvu nakon pristupanja Republike Hrvatske Europskoj Uniji" Mr.Sc. Ivica Plišić, General Manager, Hrvatske Vode d.d.	
	02:00 - 02:30	"EBRD supporting investments in municipal and environmental infrastructure" Goran Popovic, Principal Banker, EBRD Croatia	
	02:30 - 03:00	Competitiveness of the German water sector Mrs. Heike Burghard Ph.D GWP (German Water Partnership)	
	03:00 - 03:30	Strategic role in promotion of sustainable technologies in the water- and wastewater sector in Croatia Stefica Mihalic, General Manager, Vodoopskrba i Odvodnja, Zagreb	
	03:30 - 04:00	Break and get together	









	Round-Tab	ole-Discussion	Hotel The Westin
6:00 p.m.	Moderated	Zagreb, Room Panorama	
	Time	Topic	
	04:00 - 04:10	Welcoming of the participants Mr. Baris Tasar - trAIDe GmbH	
	04:10 - 04:30	Introduction of the participants	
	04:30 - 04:50 04:50 - 06:00	Key-note speech Mr.Sc. Ivica Plišić, General Manager, Hrvatske Vode d.d.	
		Participants  Mr. Martin Fuchs (Fuchs Enprotec GmbH)  Ms. Günter Mösslein (Mösslein GmbH)  Mr. Lutz Kaiser (AMEX GmbH)  Mr. Jochen Wagner (AQUARIWA GmbH)  Mr. Burkhard Berlitz (Vormann Bohrgesellschaft mbH & Co KG)  Mr. Marc Lyachenko (Bilfinger Water Technologies GmbH)  Mr. Stefan Rother (HOMA Pumpenfabrik GmbH)  Mr. Norbert Müller-Blanke (TIA Technologien zur Industrie-Abwasser-Behandlung)  Mr. Jürgen Barthauer (Barthauer Software GmbH)  Mr. Jean Davet (PWT Wasser- und Abwassertechnik GmbH)  Ms. Iris Odenthal (Sutco Recycling Technik GmbH)  Mr. Stefan Ruess (BDH-Consulting GmbH)  Mr. Harry Pasparakis (SCHWING GmbH)  Mr. Björn Otto (newterra GmbH)  Mr. René Brunßen (GVA mgH & Co. KG)  Mr. Christian Farago (Sensus GmbH Ludwigshafen)	

Day 2: Tues		
Time	Action	Place
From 06:30 a.m.	Breakfast	Hotel The Westin Zagreb
09:00 - 12:00 a.m.	Individual meetings with potential Croatian business partners	Hotel The Westin Zagreb
12:00 - 01:00 p.m.	Lunch	Hotel The Westin Zagreb
01:00 - 06:00 p.m.	Individual meetings with potential Croatian business partners	Hotel The Westin Zagreb



